



Create an Al-powered network to provide all SME entrepreneurs with the tools, resources and services they need to take their businesses to new heights and new markets.

**Tenet Fintech Group Inc.** 119 Spadina Avenue, Suite 705 Toronto, ON Canada

## tenetfintech.com

### **Investor Relations**

Branka Petrovic Manager, Investor Relations +1-437-778-7238 bpetrovic@tenetfintech.com

Cathy Hume CEO, CHF Capital Markets +1-416-868-1079 ex:251 cathy@chfir.com

Mark Schwalenberg, CFA Director, MZ North America +1-312-261-6430 mark.schwalenberg@mzgroup.us

# OTC: PKKFF | CSE: PKK

PKK Share Price <sup>1</sup>	CAD\$1.59
Market Cap <sup>1</sup>	\$158M

Outstanding<sup>2</sup>

**FD Shares** 

99.5M

# **Market Opportunity**



Estimated number of micro enterprises actively operating in China as of 2021



Estimated number of active SMEs in China as of 2021



Number of factories in China according to the China Statistical Yearbook



Percentage of the world's goods manufactured in China according to UN statistics Tenet Fintech Group Inc. is the parent company of a group of innovative financial technology (Fintech) and artificial intelligence (AI) companies. Tenet's subsidiaries provide various analytics and AI-based services to businesses and financial institutions through its Business Hub<sup>TM</sup>, a global ecosystem where analytics and AI are used to create opportunities and facilitate B2B transactions among its members.

## **Investment Highlights**

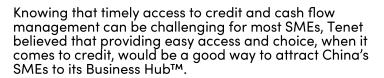


- Leading AI and analytics company with unique business model
- Planned expansion of Business Hub™ network to North America, Europe, South America, Africa, the Middle East and Australia within the next 3 years
- Free-membership based model with proven track record for delivering rapid membership growth
- Vast majority of revenue generated from recurring transactions (China) and Al
  related services (Globally)\*
- Large addressable market for products and services aimed at both businesses and consumers

\* Following launch of first Business Hub™ outside of China

# Phase 1 – The Chinese Business Hub™

Launched in June 2018, Tenet's Chinese Business Hub<sup>TM</sup> first began using the Cubeler AI and analytics engine to match lenders with borrowers to provide easy access to credit and purchase order financing solutions to factories and raw material suppliers.





Over time, several platforms and modules were added to the Chinese Business Hub<sup>TM</sup> to provide value-added services to clients in various industries. These clients now rely on the Hub for an end-to-end solution to buy, finance, sell, ship and warehouse products and to manage their cash flows.

What began as a lending platform in 2018, today is a powerful Al-enabled business ecosystem where a vast amount of data is constantly analyzed to automate transactions and provide services to clients ranging from supply chain participants to banks and insurance companies.

#### Revenue Model in China

#### Tenet's revenue model in China is a transaction-based model.

The Company's services are provided through various subsidiaries where those subsidiaries earn service fees for providing services to, or facilitating transactions between, Tenet's Business Hub members through a series of specialized platforms and modules within the Business Hub ecosystem.

As of September 20, 2022
 As of June 30, 2022

# Chinese Business Hub<sup>TM</sup> Components, Features, Services & Clients

- Material suppliers
- **Factories**
- Distributors
- Retailers
- Importers & exporters
- Gas stations & refineries
- Commodities traders
- Factories
- Distributors
- Steel suppliers
- Power stations Engineering firms

Government

- Energy brokers Auto makers
- Investment companies
- Insurance brokers
- Insurance companies
- Auto dealers
- Vehicle repair companies
- Shipping & warehousing companies &
- brokers Material
- Retailers
- Distributors
- suppliers **Factories**
- Banks **Alternative**
- lenders Leasing
- companies Factoring

of credit facilitated companies

> insurance policies placed

500,000+

Business Hub<sup>TM</sup>

as of June '22

\$3.2B+

80,000+

SMEs served

#### **B2B Commercial Transactions** Insurance Logistics Credit GoldRiver™ LinkSteel™ i3060™ Heartbeat™ YunFleet™ LendingPro™ Supply-chain Steel trading Clean energy SaaS insurance Shipping & Credit SaaS platform SaaS platform SaaS platform brokerage warehousing management SaaS platform module

#### Cubeler AI & Analytics Engine

**APIs** 

**Authentication** 

Fund transfer & payment processing

Al & analytics

IoT

## Phase 2 – The Global Business Hub™

Pre-qualified credit offers, from banks & other lenders

Exclusive market research and market intelligence



Targeted advertising and promotion of products and services

> Networking with other business owners and business executives

specific content



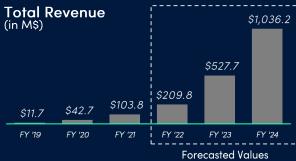
Tenet is in the process of expanding the Business Hub<sup>TM</sup> concept to several countries around the world, beginning with Canada, to create a global network of SME owners and executives.

In exchange for access to their SMEs' data, Tenet's Global Business Hub™ will provide its members with the tools, resources and services they need to take their businesses to new heights and new markets.

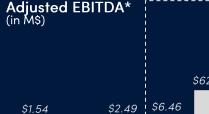
Data related to SME activity is particularly valuable because of the critical roles that SMEs play in local economies around the world, and the invaluable insights that can be gained from the information.

Through API links connecting the SMEs' accounting software to its Business Hub™ and by providing the SME owners and executives with an interactive networking and communication platform, Tenet gathers, accumulates and analyzes data in near real-time on SME activity. As the Business Hub™ expands, Tenet will have a finger on the pulse of economic activity around the world.

# **Financials**



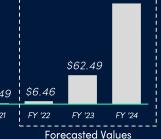
- 198% revenue CAGR from 2019 to 2021
- Revenue forecasted to exceed \$1B by 2024 with operations limited to China, Canada and the US
- Revised guidance for 2023 and beyond to be provided as Company get closer entering additional markets including in Europe, South America and the Middle East



FY '20

\$(1.86)

FY '19



\$215.77

Adjusted EBITDA is provided as a supplementary earnings measure to assist readers in determining the Company's ability to generate cash-flows from operations and to cover finance charges. Adjusted EBITDA does not have a standardized meaning prescribed by IFRS and may not be comparable to similar measures presented by other companies.